

SCARCITY UNDER THE SUN

“There isn't enough for everyone. Who gives what up?”



YOUR ROLE TODAY: SUMMIT DELEGATE

One Pilbara operation, one township, one river — and two brutally dry years in a row. The water allocation just got cut. Today you sit at the table where that gets solved. Bring your calculator and your conscience.

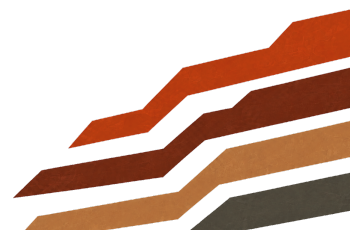
THE MEMORY FLASH — FIVE SECONDS, THEN IT'S GONE

Your teacher will show the Water Use Data table for just **five seconds**. When it disappears: in the middle column, write the five water uses in order, thirstiest first. Add each name and amount as best you remember. Then the table comes back: check yourself, and write the real answers in the last column.

RANK	MY MEMORY SAID... (USE + ML)	THE TABLE SAYS... (USE + ML)
1		
2		
3		
4		
5		

Scale check: an Olympic pool holds about 2.5 ML. So 19,500 ML $\approx$ _____ Olympic pools. (Hint: divide 19,500 by 2.5 — show your working.)

Ore processing uses 12,500 ML of the 19,500 total. Roughly what percentage is that? _____ % (Hint: $12,500 \div 19,500 \times 100$.)



■ THE DRY YEAR SUMMIT — HOW IT RUNS

- 1 The Chair (Water Management) reads the announcement card aloud. The target is 3,900 ML of savings.
- 2 Each delegate reads out their mission and their non-negotiable — keep your private priority secret.
- 3 Build the deal from the levers menu. Argue, trade, combine — the Chair keeps a running total.
- 4 Check and sign. Total $\geq$ 3,900 ML, no non-negotiable broken, every consequence written down and owned by someone.

DELEGATE'S NOTEBOOK (A DELEGATE SPEAKS FOR THEIR GROUP) — FILL THIS IN BEFORE THE TALKING STARTS

My role: _____ · My non-negotiable (the one thing I will not trade away), in my own words:

The lever I'll push for first — and my opening argument:

■ THE DEAL — WRITTEN DOWN, OR IT DIDN'T HAPPEN

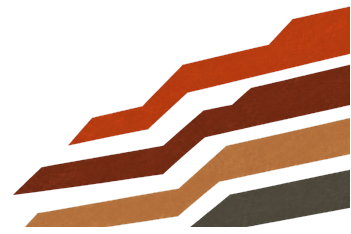
LEVER (FROM THE MENU)	ML SAVED	THE CONSEQUENCE — AND WHICH DELEGATE OWNS IT
TOTAL — must reach 3,900		CHAIR CHECKS THE MATHS ☐

■ SIGNATURES — EVERYONE OWNS IT

Community: _____ Mine Operations: _____

Environment & River: _____ Water Management (Chair): _____

The clause we argued about longest — and how we settled it:



■ AFTER THE PRESENTATIONS — COMPARE DEALS

Two teams present their deals to the room. Same target, different pain. Listen like a delegate:

One thing another team solved better than us:

One thing our deal handled better — and the evidence:

■ EXIT TICKET — THE DELEGATE REPORTS BACK

1. Scarcity has causes. Ours had two — one from nature, one from people. Name both:

2. Why is water scarcity a *problem*, not just a fact? Use somebody from your summit as the proof:

3. The smartest way of overcoming scarcity in your deal — and why it beat the others:

4. The line from our deal I would defend to the Premier:

SKILLS I USED TODAY — TICK WHAT'S TRUE

☐ negotiated · ☐ compromised · ☐ used the data, not just opinions · ☐ did the maths · ☐ spoke for someone who wasn't me

EXTENSION — THE DROUGHT HITS YEAR THREE

The drought doesn't break. Another 10% cut lands: 1,950 more ML to find — and the easy levers are spent. What breaks first: the budget, the river, or the deal? Argue it on the back of this page.

